

Policy Opportunities in a New Political Landscape

January 19, 2021

1pm-2pm ET

AGENDA

- Greetings and Introductions
- Member Spotlight: Jay Cutting, Sr., ReVamp Energy, Inc.
- BOSS Business: Update on progress to date
- Policy Discussion with Special Guests
 - Blair McClure Wriston, Senior Policy Advisor,
Congressman A. Donald McEachin
 - Reginald Speight, District Director,
Congressman G. K. Butterfield
- Closing Remarks



February 2021 Update

Completed or Underway

- Committee Chairs (self-nominated)

Membership/ Programs



Dana Clare Redden
Solar Stewards

Fundraising/ Finance



Dr. MK Dorsey
IberSun

Policy



Nicole Sitaraman
Sustainable Capital Advisors

Technology



Brad Boston
Suncatch Energy

- We have identified and are moving forward with a fiscal agent
- We have created an investment deck that we are beginning to circulate to raise funds for a 2-year budget of approximately \$1.5M
- We are continuing to develop and host monthly programs-- YOUR IDEAs NEEDED
- We have several business opportunities and discounted pricing for the Climate Ball and REBA



February 2021 Update

Upcoming Activities

Q4 2020-Q3 2021

Fundraising

\$1.4M 2-year budget to include membership, policy, communications/marketing

Strategic Planning

- Recruiting current and prospective members, understanding the benefits of membership
- Connecting Members to Business Opportunities, including bid requests, financing tools and group purchasing
- Building a Talent Pipeline

Communications

- Website
- Member portal to share business opportunities



Looking Ahead

- Quickly direct business opportunities to our members
- Engage in strategic alliances to help us achieve our objectives: SEIA, REBA, E2, AMICUS among others
- Connect our members to financing opportunities: Citi Impact Investment Fund, CDFI
- Invited to establish a Working Group to influence the Clean Energy Accelerator (\$100B- 40%LMI)
- Monthly BOSS sessions
- Intern placements
- Discounted tickets and memberships: Climate Ball and REBA

In order to direct these opportunities and to continue to be a the go-to entity or portal we have to know who our membership consists of.

TO DO:

- Send an email to info@blacksolar.org
- Fill out the survey

